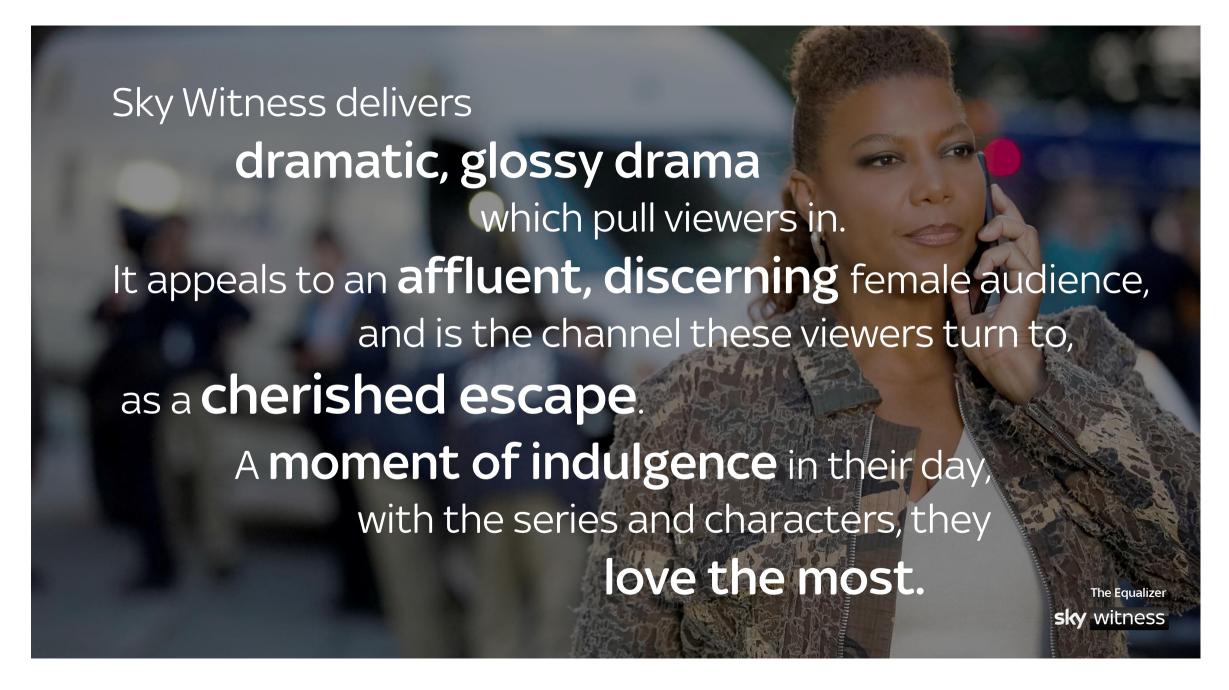


### **Contents**

- 1 Sky Witness overview
- 2 Audience insight
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**Sky Witness overview** 



## Sky Witness viewers love the channel & are dedicated viewers



40%

of Sky Customers top 20 dramas since 2021 have been Sky Witness shows

Reaching 2.8m ABC1 Women ABC1,

an average of 61 times across 6 months

## Audience insight

## A highly attractive audience for sponsors: Audience insight



## Financially comfortable

Comfortable with their current income i118

"Lavish Lifestyles" i122 –
defined as the most
affluent people in the
UK who live
comfortable lifestyles
with few financial
concerns



#### TV Connoisseurs

Watching TV is my favourite past time i144

Use on Demand to create own schedule i134

Save up recorded & downloaded programmes to watch back to back i165



#### Quality Consumer

I have expensive tastes i111

'I tend to go for premium rather than standard goods or services' i115



## Home & Family focused

86% enjoy spending their leisure time with their family

71 % prefer spending a quiet evening at home



## Eco/Ethically conscious

74% see it as important that a brand acts ethically,

84% make a conscious effort to recycle,

67% think single use plastic should be banned,

## The sponsorship package





#### Linear Sponsorship: 1700 - 2259

Purpose: An always on association with Sky Witness Primetime (1700 – 2259)

Audience Delivery: Reaching 2.8m ABC1 Women across linear

Accreditation: Linear 15" opener & 15" closer, 2x 5" per centre break & logo

accreditation on all relevant promos



#### **VOD Sponsorship: 1700 - 2259**

Purpose: Aligning with the choice, control and immediacy of VOD, reaching a choose-to-view audience and aligning with Sky Witness content however its viewed

Audience Delivery: 14.3m impressions across VOD

Accreditation: TV VOD & Sky Go: 1x 15" opener & 2x5" per mid roll

NOW VOD: 15" opener & 1 x5" per mid roll



#### **Social Sponsorship**

**Purpose:** Broaden audience reach and diversify the audience you speak to whilst cementing your brands association with Sky Witness

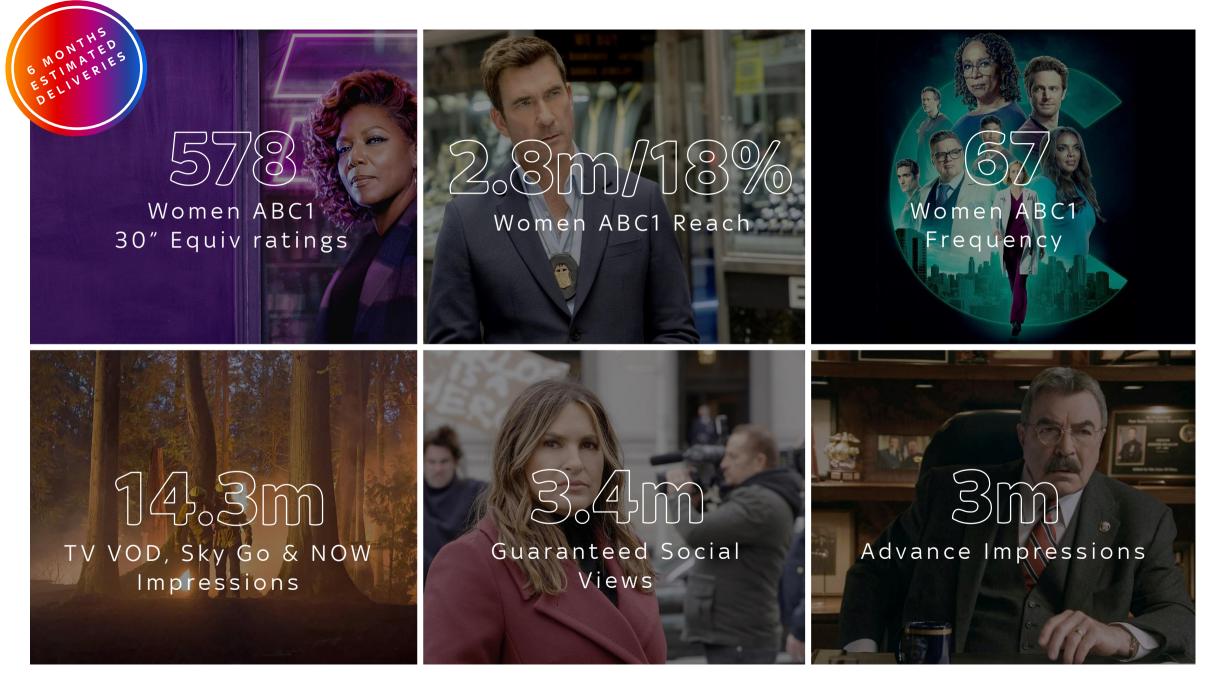
Audience Delivery: 3.38m views across @SkyTV served to your target audience
Accreditation: Organic post: Branded Partner tagging, ident post clip & URL in post
Paid Post: Branded Partner tagging, ident pre clip, Click Through button with CTA
and Brand Watermark on screen throughout



#### **Sky Advance**

**Purpose:** Utilising Sky's unique data technology we can use Sky Advance to either reinforce your sponsorship message, moving viewers further down the purchase funnel with more product focused advertising *or* extend the sponsorship reach by targeting those who have not seen the sponsorship.

Audience Delivery: 3.06m impressions across Sky Advance



Making the partnership work harder

### Creating a tailored activation plan based on the sponsor's KPI's





















# Appendix

### 2024 scheduling

Q1 - 2 Q3 - 4





























## Estimated sponsorship deliveries: 6 months

Audiences	Total Actual Ratings	30" Equivs	Reach %	000s	отѕ
Individuals	1,081	513	17%	10,252	64
16-34 Women	460	218	11%	801	40
W35+	2,017	957	21%	4,092	96
HWCH	943	447	17%	1,181	56
W35-64	2,199	1,044	22%	2,863	98
ABC1 Women	1,217	578	18%	2,811	67
Women ABC1 25-54	977	464	17%	1,264	58
ABC1 Women 35+	1,500	712	21%	2,389	71
16-34 Adults	301	143	10%	1,445	30
ABC1 Women 45+	1,642	779	22%	1,936	74
W45+	2,257	1,072	22%	3,357	102
AdABC1	1,026	487	18%	5,311	57

### Opportunity Ts & Cs

- The investment cost includes UK sponsorship of Sky Witness linear, TV VOD, Sky Go & NOW between 1700 and 2259.
- The ROI sponsorship has not been included in the asking price but is available for additional investment. in the event the sponsor does not take ROI Sky reserve the right to sell this to another brand including competitors. The UK sponsor will TX by default in ROI if the ROI feed is not sold separately.
- The logo for the UK sponsor on Sky Witness promos will be carried in ROI regardless of whether there is a separate ROI sponsor, as these feeds/assets cannot be split by territory.
- Any Licensing & Activation are subject to additional channel approval.
- Investment excludes creative production costs, logo changes, independent research and is subject to brand, channel and compliance approval.
- Sky Media reserve the right to work with other non competitive brands as licensee partners on Sky Witness
- Estimated linear ratings are modelled from average programme TVR
- TV VOD household impression estimates are based on 100% viewability. Sky Go and NOW impression estimates are based on 100% viewability.